

# A GUIDE TO MAKING REAL ESTATE TRANSACTIONS SAFE

## DETAILED PROCESS OF HOME SELLING



**1**



INITIAL INQUIRY



INITIAL STEP TO  
MEET ONE  
ANOTHER AND  
SEND OUT PRE-  
LISTING  
PACKAGE

**2**



ONLINE MEETING



TAKE A REMOTE  
TOUR OF YOUR  
HOME, DISCUSS  
PROPERTY AND  
GOALS

**3**



PRESENT MARKETING  
PLAN



ONLINE  
MEETING TO  
DISCUSS  
MARKET AND  
PRICING  
STRATEGY, AND  
REVIEW LISTING  
AGREEMENT

**4**



VIRTUAL STAGING



HOST MEETING  
WITH CLIENT,  
OURSELVES AND  
STAGING  
CONSULTANT TO  
PREPARE STAGING  
PLAN

**5**



SAFETY PROTOCOLS



REVIEW AND  
SIGN AGREED  
UPON SAFETY  
PROTOCOLS AND  
GUIDELINES  
WHILE THE  
HOME IS LISTED

**6**

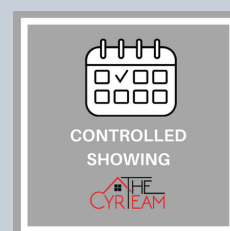


PRE-LISTING  
INSPECTIONS



SCHEDULE PRE-  
LISTING  
INSPECTIONS  
THAT PROVIDE A  
DETAILED  
REPORT AND  
POSSIBLE  
VIDEOS FOR  
REVIEW

**7**



CONTROLLED  
SHOWING



SCHEDULE  
AGREED UPON  
TIME BLOCKS  
FOR SHOWINGS

**8**



HOME CLOSINGS



ACCOMMODATE  
CLOSINGS WITH  
NO CONTACT  
AND  
ELECTRONIC  
SIGNATURES

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